

Emerald One, LLC focuses on closing the gap between Information Technology (IT) Strategy and Execution. We specialize in leading organizations through digital transformation, turning leaders' goals into accomplishments.

We have experience on both sides of the equation, serving both as government and global IT executives. We blend our proprietary Elements of Brilliance™ with proven strategies and tools for continuous measurement and improvement, tailoring every solution to our clients' needs, leadership style, and organizational culture to drive success and sustainability. We specialize in acquisition alignment and value maximization.

CORE COMPETENCIES

- Program Management
- Portfolio Evaluation and Project Triage
- Project Recovery and Revitalization
- Strategy Road Mapping
- IT Strategic Planning
- Digital Strategy
- Mergers and Acquisition
- KPIs/OKRs Development and Management

DIFFERENTIATORS

We have deep expertise in both technology and culture change, **resulting in refined strategy and solutions that really work.**

We are **uniquely adaptable to varied environments**, with demonstrated success in both public and private sectors, large and small scale organizations, and a range of industries.

We focus first on **value maximization**, making the most of the resources leaders already have available.

- Department of Veterans Affairs (VA) Integrated Enterprise Workflow:** Spearheaded successful Salesforce software change management and user adoption strategy by developing and executing get-well plan, creating communications elements, and leading the establishment of a VA-wide change control board.
- Global Oncology Provider and Research Company:** Delivered a comprehensive IT due diligence assessment for a prospective acquisition. Prepared current-state analysis, cybersecurity assessment, capital investment requirements, and integration roadmap, enabling the company's negotiation phase while protecting against risk.
- VA Product Engineering Organization:** Developed and implemented comprehensive realignment strategy to create a unified, high-impact federal product engineering team. Leveraged tailored support services to reinforce the key tenets of the new organizational strategy.
- Small Government Health Record and Claims Integrator:** Improved outreach, engagement, and education of clients, increasing website traffic by 300% and increasing active leads by 10 times, ultimately leading to first signed federal contract.

CONTACT US

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GSA Multiple-Award Schedule for IT Contract #47QTCA21D006U
Accessible through multiple IDIQs and BPAs

